3727 AUBURN ST. BAKERSFIELD, CA 93306



COMMERCIAL

SEAN DARYANI

Sean@SoCalPowerHouse.com

310.880.3888

BRE# 01267316

www.SoCalPowerHouse.com

CONFIDENTIAL OFFERING







JIFFY LUBE GENTER

3727 AUBURN STREET BAKERSFIELD, CA 93306

OFFERING MEMORANDUM





BAKERSFIELD LUBE CENTER

BAKERSFIELD, CALIFORNIA

OFFERING MEMORANDUM

EXCLUSIVELY LISTED BY:

SEAN DARYANI
Sean@SoCalPowerHouse.com
310.880.3888
BRE# 01267316

www.SoCalPowerHouse.com



CONFIDENTIAL OFFERING

Introduction – Disclaimer

This investment offering Information package has been prepared by RE/MAX Commercial / RE/MAX of Valencia and does not claim to provide an absolute accurate summary of the Property or any of the documents related thereto, nor do they declare to be all inclusive or to contain all of the information which prospective investors may need or require for acquisition purposes. All forecasts have been developed by the Seller, and designated sources, and are based upon assumptions related to the general economy, competition and other factors beyond the control of the Seller, and therefore are subject to discrepancy.

No representation is made by the Seller or RE/MAX Commercial / RE/MAX of Valencia as to the concrete precision or comprehensiveness of the information presented herein, and nothing contained herein, is, or shall be relied on as assurance or representation as to the future performance of the property. Although the information contained herein is believed to be relatively accurate, Seller and its officers, directors, agents and employees renounce responsibility for inaccuracies or reliability and expect potential purchasers to conduct independent due diligence to verify all such information.

Further, RE/MAX Commercial / RE/MAX of Valencia the Seller and its officers, directors, agents and employees renounce any and all liability for representations and warranties, expressed and implied, contained in, or omission from the investment offering Information package or any other written or oral communication transmitted or made available to the recipient. The investment offering Information package does not promise or represent that there has been a change in the business or affairs of the Property or Seller since the date of preparation of the investment offering Information package. Analysis and verification of the information contained in the investment offering Information package is sole duty of the prospective purchaser.

Seller and RE/MAX Commercial / RE/MAX of Valencia each expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offer regarding the Property and/or cease discussion with any entities at any time with or without notice. Seller shall have no legal commitment or duty to sell the property to any entity reviewing the investment offering Information package offering to purchase the Property unless and until such time that their offer has been approved by the Seller, a written agreement for the purchase of the Property has been fully executed, delivered and approved by the Seller and their attorney(s) at Sellers sole discretion and any conditions to Seller's obligations have been met or waived.

This investment offering Information package and its contents are of a confidential nature. By accepting the investment offering Information package, you agree that you handle it in complete confidentiality, that you will not reproduce or circulate it, that you will not disclose the investment offering Information package or any of its contents to any third parties (except to outside advisors retained by you as needed, for your determination of whether or not to make a purchase offer and from whom you have obtained an agreement of confidentiality) without the prior written authorization of the Seller, and that you will not use the investment offering Information package or any of its contents in any fashion or manner detrimental to the interest of the Seller or RE/MAX Commercial / RE/MAX of Valencia If you do not have an interest in the Property at present, please return investment offering Information package to us.

© 2012 RE/MAX Commercial



TABLE OF CONTENTS

SECTION I

| OFFERING SUMMARY | Investment Highlights | 8 |
|------------------|-----------------------|----|
| | Offering Summary | 9 |
| | Rent Roll | 10 |
| | Operating & Expense | 11 |
| | Aerial Overviews | 12 |

SECTION II

| INVESTMENT OVERVIEW | Location Highlights | 14 |
|---------------------|-----------------------|-------|
| | Property Aerial View | 15 |
| | Property Photos | 16-19 |
| | Regional Map | 20-21 |
| | Demographics | 22-37 |
| | Bakersfield Geography | 38-40 |



3727 AUBURN ST. BAKERSFIELD, CA 93306





BAKERSFIELD LUBE CENTER 3727 AUBURN ST. BAKERSFIELD, CA 93306

+/- 0.09 Acre Lot Size and 1,344 SF GLA

APN# 130-210-36

- ✓ Excellent Exposure on Major Road
- ✓ Well Maintained, Attractive Design and Floor Plan
- ✓ Excellent Long Term Tenancy
- ✓ Use Code: Auto Repair (& Related), Garage
- ✓ Fee Simple Ownership
- ✓ Absolute NNN Lease
- ✓ Great Property for 1031 Exchange
- ✓ Price is Within Reach of Most Investors
- ✓ Highly Improved Upscale Jiffy Lube Center with 10 Years + 2 (5) years Additional Options With 10% Increase Every 5 Years
- ✓ Recession Resistant Business Model
- ✓ Attractive Pitched Roof with Longer Estimated Useful Life
- ✓ Dense Population Base and Strong Growth Over 110,000 Customers in the 3-mile Radius With Expected 5% Growth Over the Next 5 Years
- ✓ Redeveloped East Hills Mall Demolition and Revitalization Plans in the Works for a Brand New, Open-Air Lifestyle Center
- ✓ Year Built: 1996
- ✓ Excellent area for Lube Center
- ✓ Experienced California Jiffy Lube Multi-Unit Operator



LOCATION

BAKERSFIELD LUBE CENTER 3727 AUBURN ST. BAKERSFIELD, CA 93306

OFFERING SUMMARY

Price: \$1,152,000
Down Payment: \$403,200
Capitalization Rate: 6.25%
Net Rentable Area (NRA): 1,344
Year Built: 1996

Lot Size (SF/Acres): +/- 0.09 Acre

FIMANCIAL SUMMARY

Cash to New Loan

Loan Amount: \$748,800 ADS / MO: \$4,598 Amortization (Years): 25 Est. Interest Rate: 5.50% (Contact Your Lending Broker for Exact Rate)



3727 AUBURN ST. BAKERSFIELD, CA 93306

| 3727 AUBURN ST. BAKERSFIELD, CA 93306 | | | | | | |
|---------------------------------------|------------|-------------|------------|-------|------------|--------------------|
| Exist. Rent Roll | | | | | | |
| Building | TENANT | TERMS | LEASE TYPE | SQFT | BASE RENT/ | M OPTIONS |
| 3727 AUBURN ST. Free Standing | Jiffy Lube | 10 Years | NNN | 1,344 | \$6,000 | Two 5 Years Option |
| Sub-Total: | | | | | \$72,000 | |
| Total Gross Monthly Income: | | \$6,000 | | | | |
| Total Gross Annual Income: | | | \$72,000 | | | |
| Annual Expenses: | | | \$0.00 | | | |
| Net Annual Income: | | \$72,000 | | | | |
| Cap Rate: | | 6.25% | | | | |
| Property Value: | | \$1,152,000 | | | | |



3727 AUBURN ST. BAKERSFIELD, CA 93306 Exist. Rent Roll

Gross Rentable Area: 1,344 SF - Land size: 0.09 Acres

Operating Expenses

Property Taxes: Tenants Pay - NNN

Insurance: Tenants Pay - NNN

Utilities: Tenants Pay - NNN

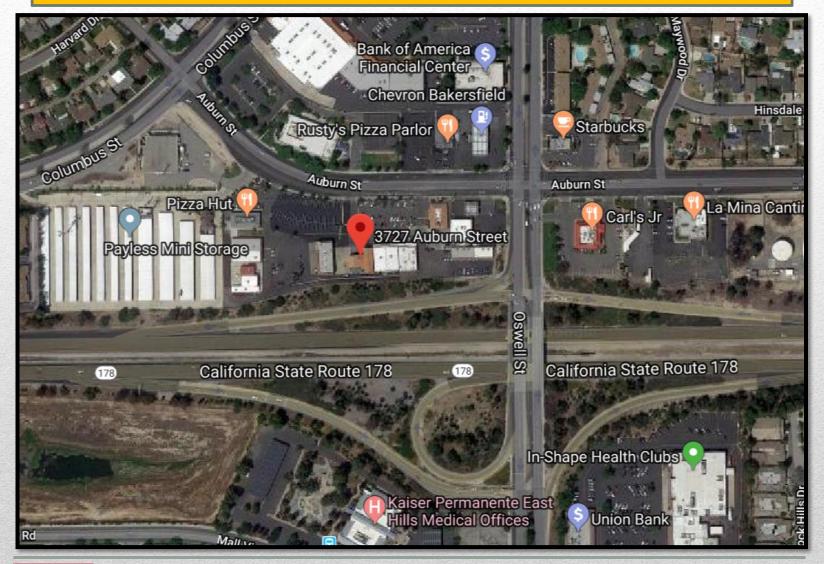
Repair: Tenants Pay - NNN

Maintenance: Tenants Pay - NNN

Trash: Tenants Pay - NNN



3727 AUBURN ST. BAKERSFIELD, CA 93306





3727 AUBURN ST. BAKERSFIELD, CA 93306





LOCATION HIGHLIGHTS

BAKERSFIELD LUBE CENTER 3727 AUBURN ST. BAKERSFIELD, CA 93306

+/- **0.09** Acres Lot Size and **1,344** SF GLA APN# 130-210-36

- ✓ Excellent Exposure on Major Road
- ✓ Well Maintained, Attractive Design and Floor Plan
- ✓ Dense Population Base and Strong Growth Over 110,000 Customers in the 3-mile Radius With Expected 5% Growth Over the Next 5 Years
- ✓ Redeveloped East Hills Mall Demolition and Revitalization Plans in the Works for a Brand New, Open-Air Lifestyle Center
- ✓ Conveniently located close to California State Route 178, 184, 204, 58 & 99



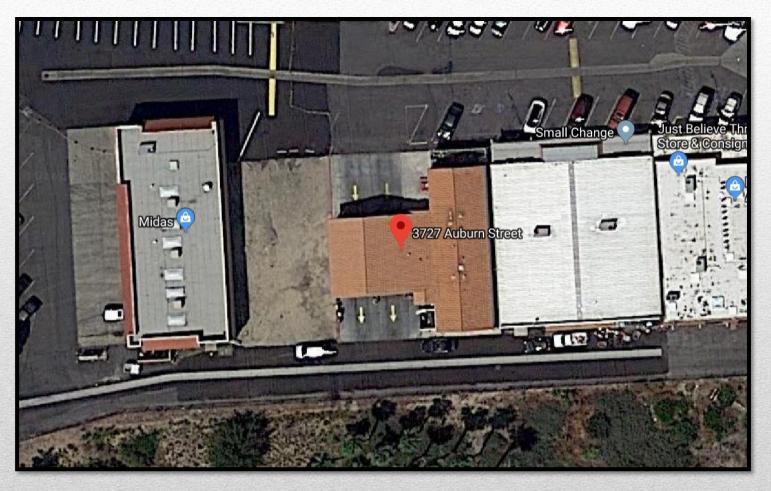


BAKERSFIELD LUBE CENTER

3727 AUBURN ST. BAKERSFIELD, CA 93306

+/- 0.09 Acres Lot Size and 1,344 SF GLA

APN# 130-210-36







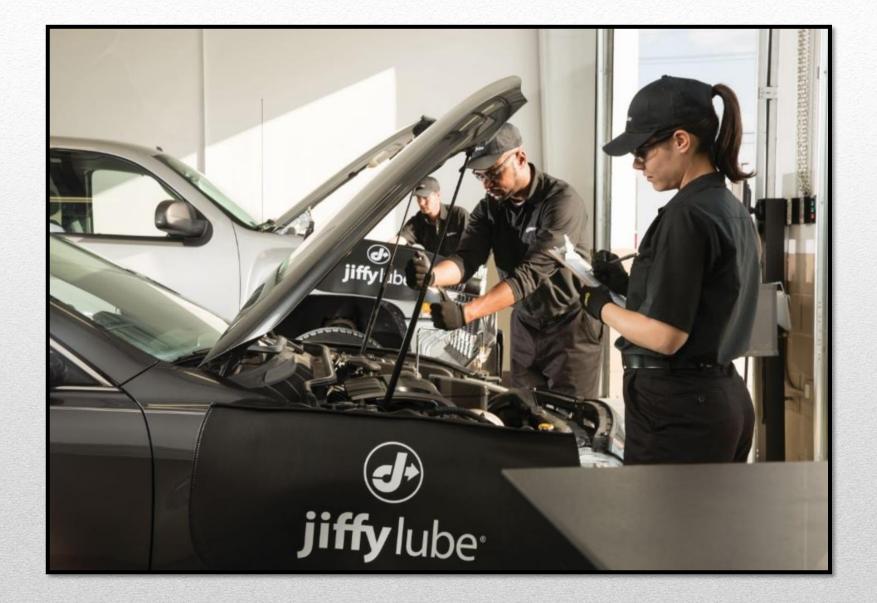


PROPERTY PHOTOS





PROPERTY PHOTOS



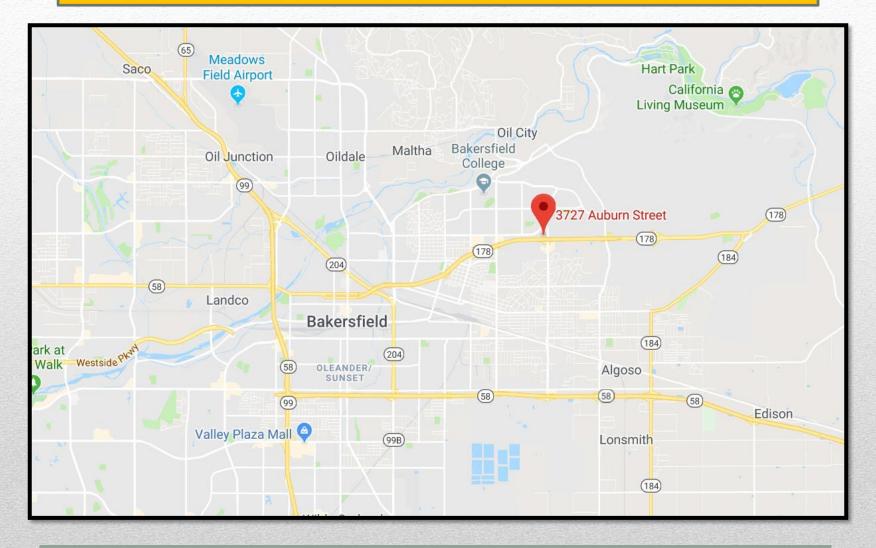


PROPERTY PHOTOS



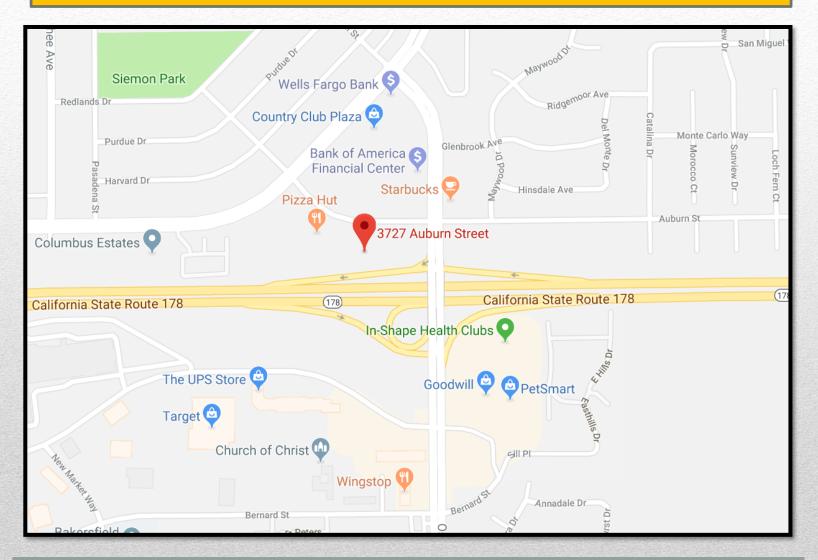


3727 AUBURN ST. BAKERSFIELD, CA 93306





3727 AUBURN ST. BAKERSFIELD, CA 93306





Estimated median household income in 2013: \$54,763 (it was \$39,982 in 2000)

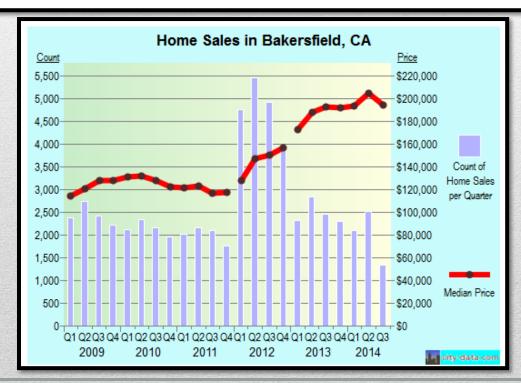
Bakersfield: \$54,763 CA: \$60,190

Estimated per capita income in 2013: \$22,343 (it was \$17,678 in 2000)

Estimated median house or condo value in 2013: \$194,600 (it was \$103,500 in 2000)

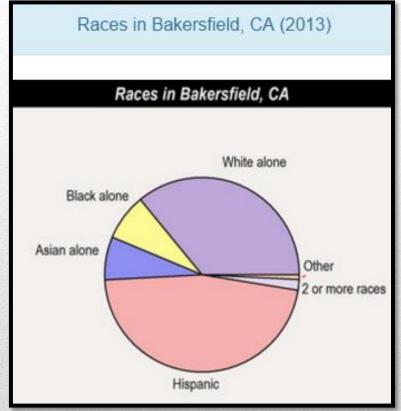
Bakersfield: \$194,600

CA: \$373,100





DEMOGRAPHICS



| Hispanic | 46.6% 169,583 |
|---|-----------------|
| White alone | 35.9% (130,581) |
| Black alone | 7.8% 28,204 |
| Asian alone | 7.2% (26,051) |
| Two or more races | 1.7% 6,274 |
| American Indian alone | 0.5% (1,996) |
| Native Hawaiian and Other Pacific Islander alone | 0.1% 536 |
| Other race alone | 0.1% 405 |



For population 25 years and over in Bakersfield:

· High school or higher: 79.6%

Bachelor's degree or higher: 20.3%

· Graduate or professional degree: 6.2%

• Unemployed: 7.7%

Mean travel time to work (commute): 21.7 minutes

For population 15 years and over in Bakersfield city:

Never married: 36.1%

Now married: 47.0%

· Separated: 3.2%

Widowed: 4.8%

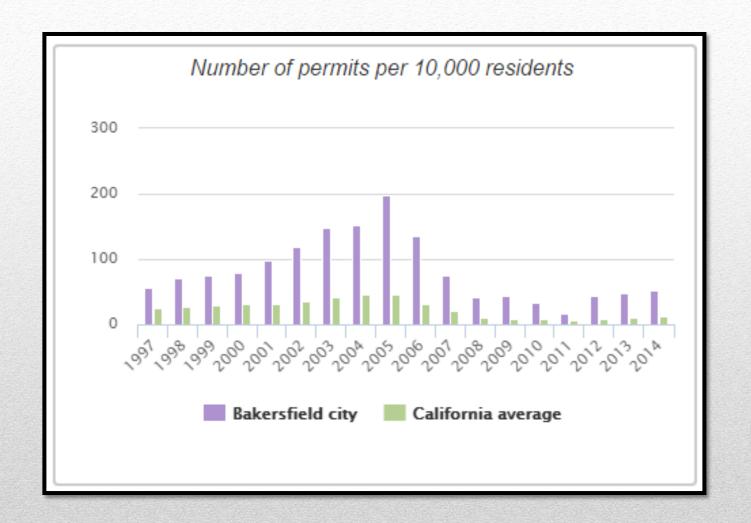
Divorced: 8.8%

66,148 residents are foreign born (12.7% Latin America, 2.0% Asia).

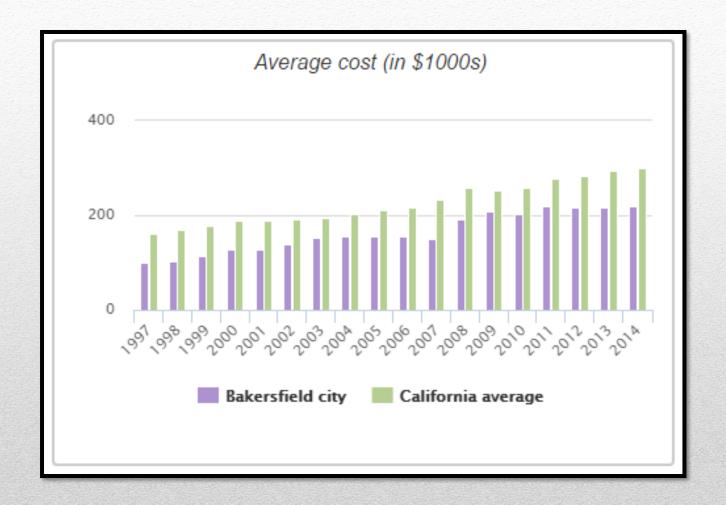
This city: 18.2%

California: 26.9%

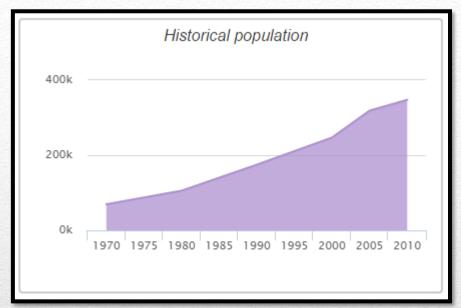


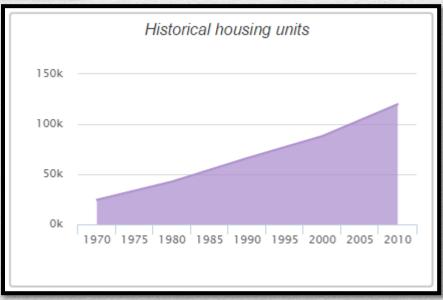










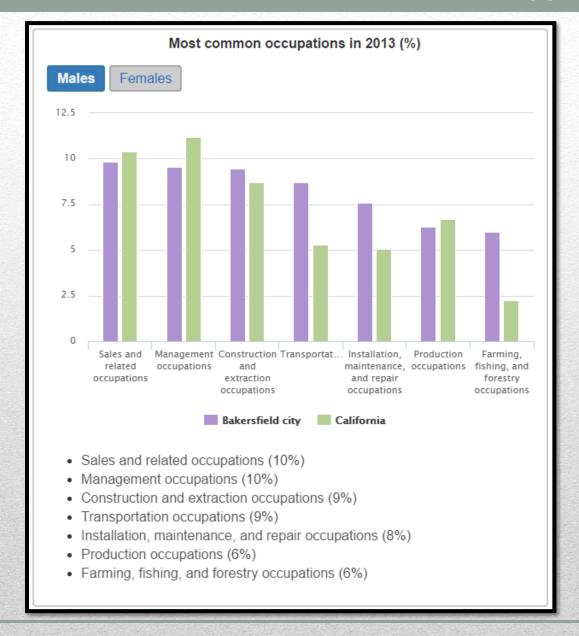




DEMOGRAPHICS









Hospitals in Bakersfield:

Airports and heliports located in Bakersfield:

- Meadows Field Airport (BFL)

 (Runways: 2, Commercial Ops: 1,413, Air Taxi Ops: 7,755, Itinerant Ops: 50,498, Local Ops: 35,419, Military Ops: 447)
- Majors Airport (6CL0) (Runways: 1)
- Paradise Lakes Airport (7CA2)

 (Runways: 1)
- Skydive San Joaquin Valley Airport (81CA)

 (Runways: 1)
- Kern Medical Center Heliport (CL61)
- Memorial Hospital Heliport (CL60)
- San Joaquin Community Hospital Heliport (28CN) 🧼



Colleges/Universities in Bakersfield:

- California State University-Bakersfield (FT enrollment: 7,564; Location: 9001 Stockdale Hwy; Public; Website: www.csub.edu; Offers Master's degree)
- San Joaquin Valley College-Bakersfield 🥑 (FT enrollment: 999; Location: 201 New Stine Rd.; Private, for-profit; Website: www.sjvc.edu/)
- Kaplan College-Bakersfield (FT enrollment: 829; Location: 1914 Wible Road; Private, for-profit; Website: www.kaplancollege.com/bakersfield-ca/)
- Santa Barbara Business College-Bakersfield (FT enrollment: 648; Location: 5300 California Avenue; Private, for-profit; Website: sbbcollege.edu)

Other colleges/universities with over 2000 students near Bakersfield:

- Taft College (about 29 miles; Taft, CA; Full-time enrollment: 2,121)
- Porterville College (about 48 miles; Porterville, CA; FT enrollment: 2,560)
- Antelope Valley College (about 68 miles; Lancaster, CA; FT enrollment: 9,206)
- College of the Sequoias (about 69 miles; Visalia, CA; FT enrollment: 6,982)
- San Joaquin Valley College-Visalia (about 71 miles; Visalia, CA; FT enrollment: 2,386)
- College of the Canyons (about 72 miles; Santa Clarita, CA; FT enrollment: 11,307)
- Moorpark College (about 74 miles; Moorpark, CA; FT enrollment: 9,338)



Biggest public high schools in Bakersfield:

Private high schools in Bakersfield:



Biggest public elementary/middle schools in Bakersfield:

Biggest private elementary/middle schools in Bakersfield:

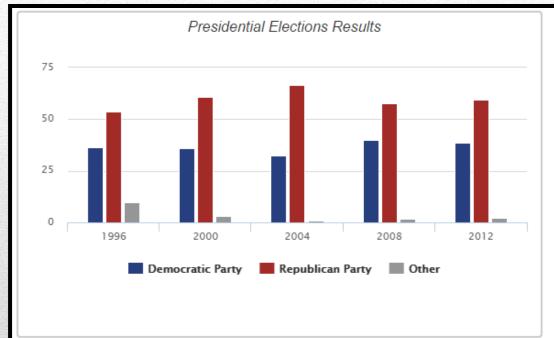


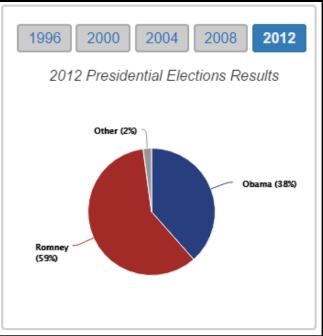
People in group quarters in Bakersfield in 2010:

- 749 people in nursing facilities/skilled-nursing facilities
- 741 people in group homes intended for adults
- 421 people in emergency and transitional shelters (with sleeping facilities) for people experiencing homelessness
- 337 people in other noninstitutional facilities
- 310 people in college/university student housing
- 261 people in residential treatment centers for adults
- 158 people in correctional facilities intended for juveniles
- 148 people in group homes for juveniles (non-correctional)
- 128 people in in-patient hospice facilities
- · 42 people in hospitals with patients who have no usual home elsewhere
- 30 people in local jails and other municipal confinement facilities
- 24 people in workers' group living quarters and job corps centers
- 22 people in residential treatment centers for juveniles (non-correctional)
- 18 people in mental (psychiatric) hospitals and psychiatric units in other hospitals
- 6 people in correctional residential facilities



DEMOGRAPHICS

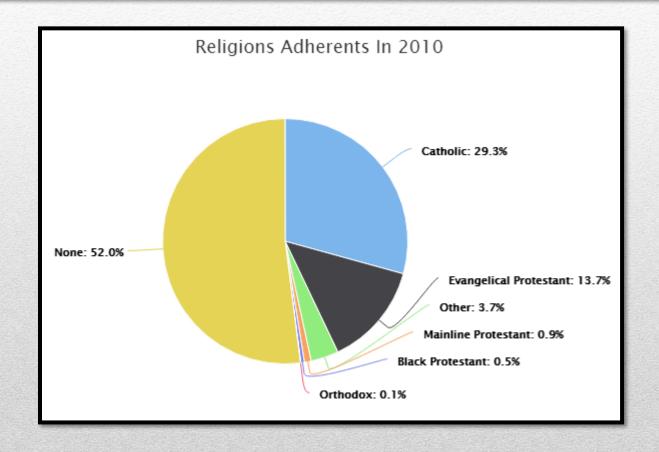






Religion statistics for Bakersfield city (based on Kern County data)

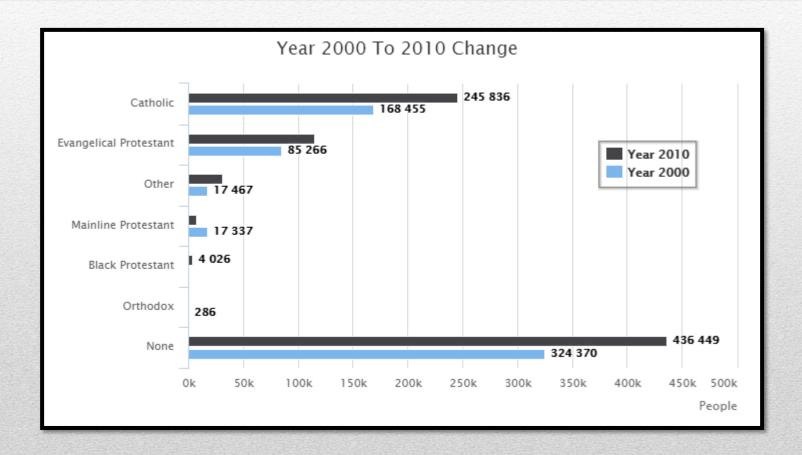
Religions Adherents In 2010





Religion statistics for Bakersfield city (based on Kern County data)

Religions Adherents In 2010





Bakersfield Oil Capital of California

Bakersfield is one of the fastest growing cities in California with a population of over 250,000 people that qualifies it as the 13th largest city in California and the 88th largest in the United States. It is also the capitol of Kern County - one of the richest agricultural regions in the world, as well as the most prolific oil-producing county in the country. In fact, Kern County agriculture produces more food than most states, and if Kern were a state all its own it would rank just behind Alaska, Texas and Louisiana as the fourth largest oil-producing region in the entire country.

Geography - Bakersfield is located in the south end of the great <u>San Joaquin Valley of California</u> at an elevation of 492 feet. Sitting on the west side of the Sierra Nevada Mountains, it is centrally located about 90 miles north of Los Angeles, 90 miles south of Fresno, and 90 miles east of the Pacific ocean, which puts Bakersfield close to a variety recreational and business resources. In fact, you can be basking in the sun at Pismo Beach on the Pacific Coast, rock hunting in the Mojave Desert, downhill skiing in the Sierra Nevadas, or stuck in L.A. traffic just a short two-hour drive from town.



Bakersfield Oil Capital of California

History - Yokuts Indians first settled in the fertile southern San Joaquin Valley some 8000 years ago. In those days, the area was largely swamps and grasslands, rich with wildlife and bordered on the west by a line of oil seeps and tar pits. Spanish Explorers and Missionaries traversed the Los Angeles basin and crossed through Tejon Pass to enter the valley in 1776, and they found the rich soil and abundant groundwater of the southern San Joaquin excellent for growing crops. There was rapid growth in the 1850s and 1860s after gold was discovered in the foothills to the east, and travelers on their way to the gold fields often stopped to feed and water their animals on the banks of the Kern River at Colonel Thomas Baker's alfalfa fields. Because the area was already known to most as Baker's field (and to a few as Baker's swamp), it was named Bakersfield when Baker was appointed in 1869 to lay out the boundaries for a formal township on the south side of the river. With the discovery of the Kern River oil field just north of town in 1899, Bakersfield became a boom town overnight, and the oil industry today shares the spotlight with agriculture as one of the mainstays of the regional economy.



Bakersfield Oil Capital of California

Agriculture - Kern County is the most diverse and productive farming area in the world with some 250 different crops that include 30 varieties of fruits and nuts, 40 types of vegetables, and 20 different field crops that yielded over \$2.1 billion in 1999, and \$4.0 billion in 2008. Listed below are the ten most important agricultural industries, although the ranking of these varies somewhat from year to year.

Oil - Although agriculture is big business in Kern County, oil is even bigger. The petroleum industry provides jobs for about 15,000 people in the county, most of whom live in Bakersfield. All told, Kern County produces 66% of the oil in California, about 10% of the U.S. oil supply, and approximately 1% of the world's total oil production. That works out to about 560,000 barrels of oil per day, which at \$12 to \$15 per barrel is something like \$2.4 billion to \$3.0 billion worth of oil every year. In addition, there is **cogeneration**, which produces electricity as a by-product from steam used in the oil fields. In fact, steam cogeneration from oil fields in the southern San Joaquin Valley produces much of the electricity used in both Kern and Los Angeles counties.

